# ST. JOHN'S EPISCOPAL CHURCH 2017 ANNUAL REPORT







It's all about Jesus. In this annual report, you will read stories, delight in pictures of parish members, and view facts and figures. But, really, it's all about Jesus and his great love for the people of St. John's and our community.

Let's keep this thought in our minds and hearts as we prepare to renovate our historic church. In the past year, leadership has been working hard to make sure that we proceed prayerfully and carefully on this major project. We've sought to communicate with the parish at every step and listen to your ideas.

Construction is never easy. In the coming year, you can expect dust, noise and inconvenience. But these are wonderful challenges: we can look forward to a restored historic church and improved space for Christian education and fellowship. Recall our recent stewardship theme: Building on the Past, Growing for the Future. Our campus will continue to be a sacred place where members of our church and the wider community meet Jesus and grow in grace.

Our strategic plan, *Fruits of the Vineyard*, is all about abiding in the Vine of Jesus. We are undertaking this visioning with our enhanced campus in mind. Now is the time for us all to get excited about how our buildings will make it possible for us to grow deeper in our relationship with God and each other.

As the writer David Brooks reminds us, "We build buildings and then buildings build us." In the coming year, we'll wonder together how our ministry spaces will build us and strengthen our community.

We'll launch our grassroots, Spirit-filled strategic plan in the fall, and the vestry will be partnering with you to implement God's dream for our future in the coming years.

While we don't know all the details of the plan, this much is clear: God is calling us to go deeper, to grow not just in numbers, but in the depth of our faith and commitment to follow Jesus as disciples.

Worship. Prayer. Study. Service. The Christian life isn't complicated, but that doesn't mean that it's easy. We are called to give of ourselves to God and neighbor without holding anything back. An amazing thing happens when we commit our lives to Jesus: what at first can seem demanding begins to feel light as we discover together true freedom and abundant life.

Our worship, classes, events, café, meetings, concerts, bookstore, buildings, grounds, giving, budgets: it's all about Jesus. It's a joy to serve alongside you in the vineyard of St. John's. May we continue to stay close to Jesus and bear abundant fruit. Faithfully,

Vavil C. Zilaon ±
The Rev. David C. Killeen
Rector

Paul Sawyer Senior Warden



While we don't know all the details of the plan, this much is clear: God is calling us to go deeper, to grow not just in numbers, but in the depth of our faith and commitment to follow Jesus as disciples.

#### For All the Saints TIMELINE Architect hired SUMMER OF 2015 Congregational Forum **SEPTEMBER 2015** Master Plan presented to congregation JANUARY 2016 Vestry unanimously adopts Master Plan **FEBRUARY 2016 Vestry hires CCS** Fundraising to conduct Capital Campaign Planning Study **MARCH 2016** Planning Study conducted APRIL/MAY 2016 For All the Saints Capital Goal: \$3 million Campaign Launched **Current pledges total AUGUST 2016-JANUARY 2017** For All the Saints Building Committee formed **DECEMBER 2016** Architects begin design JANUARY 2017 **Construction Manager** selected Parish Presentation on **MARCH 2017 Construction Process APRIL 26, 2017** Parish Presentation on **Design Development AUGUST 23, 2017** Vestry unanimously approves design development plans and commits to financing **SEPTEMBER 19. 2017** City of Tallahassee issues first of many building permits to come **DECEMBER 28, 2017** Parish Presentation on 100% Construction Plan JANUARY 24, 2018

#### For All the Saints Construction

The year 2017 was a period of transition and planning for the St. John's community. It started with the end of our For All the Saints capital campaign. The campaign, which had a goal of \$3 million, ended with almost \$5 million in pledges. Funds will be used to repair and preserve the historic church and for additional renovations and improvements to the campus.

The St. John's Building Committee, chaired by Charley Redding, carefully listened to members of our parish to ensure the project meets the needs of our community. Heimsath Architects, based in Austin, Texas, was selected for this project based on their extensive experience in religious and community architecture. Gilchrist, Ross and Crowe Architects was hired as the local architectural firm.

Eight local contractors submitted proposals for the construction project. They were each evaluated and scored based on project team experience, number of church projects, number of historical renovations and references. Four contractors were asked to give 30-minute presentations to the committee. Childers Construction Company, the top scoring company, was hired. Childers has previous experience at St. John's, having performed renovations to the church in the early 2000s. Bishop John Howard and the Episcopal Diocese of Florida Architectural Review Board approved the selection.

After several drafts of the master plan were reviewed by the parish and adjusted based on feedback, the team finalized the plan. St. John's was awarded two grants during the 2018 Legislative Session totaling nearly \$470,000 from the Florida Department of State's Division of Historical Resources to assist with preservation of the historic church.

St. John's had hoped to build a Welcome Center on the corner of Call and Calhoun Streets as part of this project. Unfortunately, the final bids were too expensive to build the Welcome Center during this phase of the master plan. The church would have had to borrow between \$2 - \$3 million. Servicing that debt would put a great deal of stress on our annual budget and constrict our thriving mission and ministry, so the Welcome Center will be revisited in the future.

Construction will move forward on the approximately \$1.2 million preservation work on the historic church during the summer of 2018. Windows on the second floor Sunday School wing will also be replaced.

The Building Committee and Vestry are exploring other construction options based on the existing master plan, which was the fruit of a congregation-wide effort. We will

re-prioritize the timing of new construction based on the funds we have available. Any revised construction project will be based on the four values represented in the capital campaign: historic preservation, Christian welcome and hospitality, accessibility and buildings that impact St. John's members of all ages. St. John's will seek counsel and feedback on the new construction project from members before proceeding.

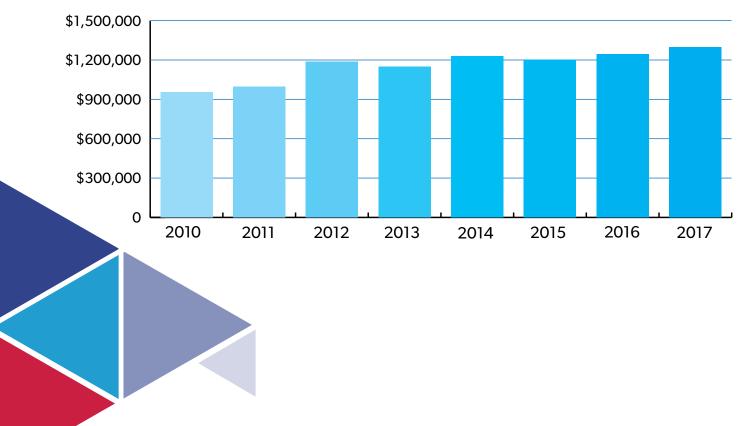
#### Stewardship & Finances

During 2017, St. John's expanded its emphasis on stewardship and finances. Kate Kile, director of finance, became director of stewardship and finance. Kate will focus on how stewardship is a spiritual practice. A person of deep faith and contagious enthusiasm who listens carefully for the heartbeat of Jesus, Kate will encourage us to give joyfully and mentor the generations who will follow us. To support Kate in her new ministry, we welcomed Nancy Barfield as a part-time finance assistant. Nancy recently

retired with more than 25 years of accounting experience at Johns Hopkins All Children's Hospital. And for 2018, the St. John's Vestry approved a balanced budget.

Thanks to the generosity of our members and friends, St. John's is poised to have a strong 2018. Our hard work will be worth it in the end when are able to open our doors to more people in the Tallahassee area and help them connect with God in a more meaningful way.

#### St. John's Episcopal Church Giving Trends



#### Fruits of the Vineyard Strategic Plan

St. John's also spent 2017 laying the groundwork for its next strategic plan. Our last strategic plan, Visioning the Vineyard, which was fully funded by the St. John's Foundation, resulted in many new programs, including Lenten Prayer Partners, Senior Adults Living Triumphantly (S.A.L.T.), Youth Being Extraordinary in and Around Tallahassee (B.E.A.T.), Advent Luncheon, Jewish Christian Teaching Series, choir tour and parish pilgrimage to England, Living Waters in Cuba, student mentoring project, Do Justice social justice group, Growing in Grace adult confirmation class, Invite.Welcome.Connect. evangelism program, Men's Grill and Chill and construction of the St. John's Memorial Garden and Columbarium.

The Fruits of the Vineyard Strategic Planning team, co-chaired by Nancy Mattimore and Sarah Ball Miller, is made up of about 20 parish members of all ages, including two senior high youth and two college students. In the fall, the team focused

on research, during which the entire parish was invited to fill out a survey and offer their insights, dreams and concerns. Everyone was also invited to take part in our parish-wide Visioning Day on January 6, 2018. More than 100 people came together that day to discern God's dream for our future.

Our new strategic plan, which has also been fully funded by the St. John's Foundation, will focus on three areas - Growing Our Faith Community, Growing in Spiritual Depth and Outreach, and Growing in Resources. The St. John's community gathered together again in April to develop specific initiatives that will help grow these areas. We desire to grow into a more vibrant congregation that connects Tallahassee's diverse population with God and one another. We desire to discern the connection between contemplation and action in the Christian life. by being still before the Lord, going deeper and acting boldly in God's name. **VISION:** We also strive to grow In 2023 St. John's is a vibrant spiritual home in resources. with open doors to all leading a joyful revolution

<b>Growing Our Faith Communit</b>																										
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In 2023, St. John's Episcopal Church is a thriving and inclusive faith community that connects Tallahassee's diverse population with God and one another.

#### In order to achieve this goal, we will:

- Expand efforts to build a congregation where everyone has a voice, is invited, welcomed and connected.
- Develop diverse and relevant programming and content for currently engaged parishioners.
- Strengthen existing and create new programs to motivate members and non-members in the larger community who are religious but not engaged to participate in active ministry.
- Develop and implement ministries for the spiritual but not religious.
- Utilize technology to better engage and connect with the parish and beyond.

### Growing in Spiritual Depth and Outreach

to share the abundant grace of God.

In 2023, St. John's Episcopal Church is a downtown spiritual home drawing people into the light and love of Christ.

#### In order to achieve this goal, we will:

- Grow our advocacy for the dignity of every human being.
- Build internal capacity and external awareness of St. John's as a catalyst for spiritual growth and service to others.
- Prioritize and deepen community collaborations and partnerships.
- Improve the quality, variety, and reach of current worship, study, and prayer programs.

#### **Growing in Resources**

In 2023, St. John's Episcopal Church members give joyfully and use resources effectively.

#### In order to achieve this goal we will:

- Transform stewardship into a joyful act of giving and celebration of our abundance.
- Develop a system to identify, record, and consistently manage time and talent resources within St. John's.
- Strengthen existing and create new activities to fund the vision through non-traditional means.
- Implement a comprehensive plan to enhance financial, physical, and human resources for a sustainable future with a balanced budget.
- Optimize use of new facilities by art, cultural, and community organizations.

CORE VALUES: Worship | Compassion Openness | Community | Stewardship

**MISSION:** Loving and serving Christ and our neighbors in Tallahassee and the world.

## St. John's Episcopal Church

#### Balance Sheet - December 31, 2017

Finance Committee Chairman – Martin Proctor Treasurer - Cindy Sessions

ASSETS		
	Cash and Petty Cash	2,071,047
Total Assets		2,071,047
LIABILITIES		
	Employee Insurance Withholding	
	Line of Credit	11,000
	Total Payables	11,000
	Designated Funds	
	Broen Music Endowment	30,843
	Cemetery Ministry	200
	Children's Ministry	5,082
	Clergy Discretionary Fund	9,134
	Columbaria	63,201
	Compass Rose Commission	28,691
	Flower Ministry	3,488
	Gifts of Grace	37,733
	Library Ministry	1,245
	Market	743
	Music Ministry	11,526
	Needlepoint Ministry	751
	Property Management	29,714
	Youth Ministry	882
	Capital Campaign	1,792,632
	Total Designated Funds	2,015,861
Total Liabilities		2,026,861
CAPITAL		
	Unrestricted Capital from previous years	73,096
	Unrestricted Capital from current year	(57,732)
<b>Total Unrestricted Capit</b>	al	15,364
Restricted Capital	Temporarily Restricted - Lilly Grant	28,822
<b>Total Liabilities, Unrestr</b>	icted Capital & Restricted Funds	2,071,047

## St. John's Episcopal Church

### **Income and Expense Comparison**

INCOME	2017 BUDGET	2017 ACTUAL	2018 BUDGET
Pledge Income	1,195,000	1,178,951	1,195,000
Non Pledge Income	160,000	118,074	140,000
Food/Café Income	220,000	231,359	234,000
Parking Lot Rentals	15,000	10,320	2,580
Marshall House Lease	9,000	7,360	6,000
Interest/Trust Income	23,000	25,586	28,000
Miscellaneous Income	-	4	50,000
Market Income	30,000	34,250	30,000
Total Income	1,652,000	1,605,904	1,686,180
EXPENSES			
Diocesan	132,013	139,599	141,048
Worship	6,245	5,422	13,682
Music	26,725	19,811	23,655
Children Ministry	17,713	12,083	16,410
Youth Ministry	12,178	11,797	13,800
Adult Education Ministry	7,565	1,519	7,565
Pastoral Care Ministry	4,220	2,042	3,200
Outreach Ministry	77,600	79,450	77,300
Parish Life Ministry	141,825	154,383	153,460
Communications	54,237	52,283	53,457
Clergy Compensation	369,935	344,884	310,231
Lay Compensation	516,760	539,928	542,889
Lay Insurance	81,048	79,041	82,389
Property Management	212,366	197,132	228,754
Other Expenses	17,990	24,263	17,160
Total Expenses	1,678,420	1,663,637	1,685,000
Income Over/Under Expenses	(26,420)	(57,733)	1,180

## St. John's Episcopal Church Vestry

2018 - 2019 Officers



Paul Sawyer SENIOR WARDEN



John Slye junior warden



Cindy Sessions TREASURER



Martin Proctor FINANCE CHAIRPERSON



Brooke Kennerly SECRETARY



George Gwynn CHANCELLOR

Term Ending 2019



Nan O'Kelley



Paul Sawyer



John Slye



Hella Spellman



Corinna Strayer

Term Ending 2020



David Butler



Tim Cross



Whitney Langston Martin Proctor





Mandy Schnittker

Term Ending 2021



Andy Ashler



Jenny Blalock



Mike Fields



Skip Foster



Claire Olson

## St. John's Episcopal Church Clergy



Dave Killeen



Abi Moon ASSOCIATE RECTOR



Kathy Walker



Joe Bakker

## St. John's Bookstore

Profit & Loss - January - December 31, 2017

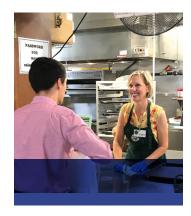
ORDINARY INCOME/EXPENSE	
Income Manchagalica Calaa	75 202 22
Merchandise Sales	75,283.32
Total Income	75,283.32
Cost of Goods Sold	
Cost of Goods Sold	
Consignment Payments	1,247.50
Engraving Fee	711.00
Cost of Goods Sold - Other	44,598.12
Purchases - Resale Items	126.79
Purchasing Expense/Freight	263.89
<b>Total Cost of Goods Sold</b>	46,900.81
GROSS PROFIT	28,382.51
Expense	
Advertising & Promotion	278.33
Bank Fees	0.00
Building Repairs	1,950.00
Computer Equipment/Software	1,762.82
Document Offset	(1,381.02)
Donation	150.00
Dues & Subscriptions	255.00
Finance Charges	(15.00)
Interest Expense	45.48
Merchant Fees	2,606.71
Office & Wrapping Supplies	1,361.84
Postage	66.03
Professional Fees	97.50
Salaries/Wages	18,657.69
Telephone	2,061.54
Utilities	2,644.94
Total Expense	30,541.86
NET ORDINARY INCOME	(2,159.35)
OTHER INCOME/EXPENSE	
Other Income	
Vendor Discounts	10.38
Total Other Income	10.38
NET OTHER INCOME	10.38
NET INCOME	(2,148.97)
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For more information about St. John's financials, please contact Kate Kile, Director of

Finance, at 850.222.2636, ext. 17 or kate@saint-john.org.



The St. John's Bookstore invested in a new awning and computer in 2017. This ministry provides resources for spiritual growth and a peaceful place to explore them. Funds raised by the bookstore are reinvested into its inventory, so customers have the latest books and gifts available for purchase.



The Lively Cafe, where members of the **Tallahassee community** have gathered for lunch since 1998, experienced another record-breaking year in 2017. Sales were up 2% from 2016.

### St. John's Episcopal Church Foundation

St. John's Episcopal Church Foundation, Inc.'s mission and purpose is to partner with St. John's Episcopal Church to fulfill its mission and achieve its vision.

The Foundation can be most successful in achieving its mission and purpose if the Board and the parish work together to grow the endowment of the Foundation.

The Board manages endowment funds, reports regularly to the Vestry and congregation of the Church, and makes grants in support of the mission and ministry of the Church.

Gifts in recent years have supported outreach, parishwide visioning, music, children and youth ministries, the For All the Saints Capital Campaign, and more.

## To the St. John's Parish Community:

It is again my pleasure to report to you on behalf of the St. John's Foundation board. I can report to you on continued progress toward fostering the growth of our endowment, having established and now growing the number of parish families committed as members of the 1829 Legacy Society, while also providing support to some important activities of our parish.

First, let me share some information about our endowment. Our overall endowment grew at an annual rate of 18.62%, reaching a cumulative total of \$1,490,858 at the end of December 2017. This compares to cumulative total endowment in December 2016 of \$1,283,470. This growth was the result of one bequest received and the remainder in investment earnings.

The 1829 Legacy Society was established last year to recognize past, present, and future individuals or families who have made provisions in their wills for planned gifts to the Foundation. The signing of a Letter of Intent demonstrating an intention to make a planned gift of any amount to the Foundation leads to membership in our Legacy Society. We are working toward a comprehensive approach to acknowledge those individuals and their gifts as we move forward. When our Legacy Society was initiated in late 2016, there were six individuals or families that had provided planned gifts to our Foundation. At the close of 2016, we have reached a total of 40 individuals or families who are Legacy Society members. Increases in planned giving is the best way to grow our endowment.

Our updated Foundation brochure is available to provide an array of information on planned gifts, parishioner's stories of why they plan a gift, how-to proceed information, and more.

The Foundation is available to receive gifts in memory of special parishioners or friends as well as special cash or appreciated securities during the year. These immediate gifts, designated as Cornerstone gifts, are also key to the growth and health of your Foundation.

Our Board will continue to communicate with you on a regular basis, updating you on progress and key developments taking place related to your St. John's Foundation. Please feel free to ask us any questions or to request additional information if it would be helpful to you. Thank you for the honor of serving as the Chair of the Foundation Board of Directors.

Sincerely,

Raymond Bye, Jr.

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## St. John's 1829 Legacy Society

The 1829 Legacy Society of St. John's Episcopal Church Foundation is a means of celebrating past gifts and receiving significant new gifts to be held in perpetuity. These gifts endow the long-term health of St. John's and are based on planned giving by parishioners.

Planned giving requires developing a personal plan to make a long-term gift to the Foundation. Making prayerful decisions about planned giving is a process, and the Foundation is here to help you with the thinking and planning necessary to lead you to your goal.

We invite your support of the Foundation in the form of a planned gift through any of these approaches:

- A bequest
- Life insurance
- Retirement funds
- Transfer of securities or other assets
- Other efficient means of making an enduring gift.

The variety of planned gifts that have been pledged to our Foundation are as diverse as our parish. Some have pledged to tithe their estates. Others have chosen to remember the Foundation in their wills or through designations from retirement funds. Others have created trusts that will benefit the church through the Foundation. While their ages have ranged from their 30's to their 80's, the common thread has been their desire to support the mission and ministry of St. John's Episcopal Church.



"St. John's continues to grow as a parish and a positive influence in the Tallahassee community. To assure that St. John's has the resources to support that growth in the future, beyond the yearly pledges of its parishioners, I decided to join the 1829 Legacy Society, and make a commitment of funds to the St.

John's Foundation upon my death. I encourage other parishioners who have not yet done so, to favorably consider joining the 1829 Legacy Society to support and maintain St. John's presence in the Tallahassee community for years to come."

- John Slye

### St. John's 1829 Legacy Society Members

The following individuals or households have already or plan to make planned gift to the St. John's Episcopal Church Foundation:

Brian and Valerie Arsenault John and Jane Aurell Adam and Jennifer Blalock Raymond and Katherine Bye Jeff and Janine Couch Joanne Davenport Mike and Martha Fields **Brooke Schnebly Kennerly** The Rev. David C. and Mrs. Carol A. Killeen Dean and Lina Knox **Emily Lively** Jerry and Nora McDaniel Sharon M. McElrath Bertha Munks Josephine Newton Ralph Nicholson Betty and Julian Proctor Charles and Leslie Redding Phil and Kathy Reeves Mary Lee Robertson Lamar and Anne Rowe Chris Schoonover and Alli Liby-Schoonover **Bob and Phyllis Sloyer** John Slye Patty Hill Smith

John Slye
Patty Hill Smith
Marcella and Haldor Solem
Wayne and Corinna Strayer
John and Toots Thomas
Ralph Turner
John Klein Wigginton
Martha Gene Wigginton
Jean L. Wyer
Anonymous (Seven)

This listing includes planned gifts and planned gift indications as of January 2018.

## Ways to Support the St. John's Foundation

Saint John's Episcopal Church Foundation invites and encourages current (Cornerstone Gifts) and planned gifts (1829 Legacy Society Gifts) to increase the endowment, from which future grants will come as the endowment fund grows and generates income.

St. John's Episcopal Church Foundation invites and encourages planned gifts to increase the unrestricted endowment. It is to this endowment that the long-term health of St. John's Episcopal Church depends, and from which future grants will come as this endowment grows and generates income.

St. John's 1829 Legacy Society is a way to thank people who have given to the Foundation through a planned gift, such as a bequest in a will, and those who intend to give to the Foundation in the future. Gifts of any amount are appreciated and those givers are recognized as members of the 1829 Legacy Society.

Named funds may be established in perpetuity with planned gifts of \$250,000 or more.

#### Easy and Efficient Ways To Give:

Wills or bequest: A simple provision in your will may be the easiest way to make a planned gift. If you already have a will, often a new bequest can be added through a onepage codicil or addendum to your will.

Life insurance and annuities: Insurance can enable a donor to gift a significant amount for a relatively small cost. Gifting options and insurance products allow for a great amount of flexibility in how they can best benefit the donor and organization.

Retirement funds and Individual Retirement Accounts (IRA): Retirement funds and IRAs can be a tax efficient way to give. Gifts can also include the Required Minimum

Distribution (RMD) from an IRA.

Gift of appreciated assets: This may include stocks, mutual funds, gains from the sale of business interests, or real estate. Gifting some or all of these appreciated investments can be advantageous for donors and make what may seem like a small investment yesterday incredibly impactful today.

Charitable trusts: These may be funded by the sale of an appreciated asset which can allow for the generation of income for the donor today as well as generation of an impactful and lasting gift to the Foundation tomorrow.

Retained life estates: A donor makes a gift but retains control for life. Examples often include a donor's personal residence.

Cash: Cash is often the quickest and easiest gift to support our mission in the here and now.

Ben Bowersox, a former co-chair of the Vestry's Stewardship Committee and an advisor with Capital City Trust Company, is available through the Foundation Board for advice on planning your gift. There is no cost to you.

You may contact Ben Bowersox at 850.544.5458 or at Bowersox.Ben@ccbg.com. Please always include your tax advisor and estate planner before making any final decision.

## Financial Performance of the St. John's Episcopal Church Foundation

#### **Annual Financial Report for 2017**

The St. John's Episcopal Church Foundation has had an outstanding year because of the strong interest and support of the parish. This particular report will focus on the financial health of the Foundation and the growth of its endowment in 2017. In addition to the unrestricted endowment, the Foundation oversees two restricted funds. The balance in the unrestricted endowment account, the Lively Fund, and the Munks Fund performed as follows:

QUARTER	UNRESTRICTED ENDOWMENT ACCOUNT	LIVELY FUND	MUNKS FUND
December 31, 2016	\$986,805	\$195,292	\$101,373
March 31, 2017	\$1,042,456	\$206,615	\$107,356
June 30, 2017	\$1,071,155	\$212,729	\$101,748
September 30, 2017	\$1,121,536	\$222,535	\$106,182
December 31, 2017	\$1,147,385	\$232,694	\$110,779

The overall investment return for both the unrestricted and restricted funds for 2017 was 18.62%. On 12/31/17, the total funds in restricted and unrestricted accounts held by the St. John's Episcopal Church Foundation was \$1,490,858.

The future for the St. John's Foundation looks bright. As of 2015, our 1829 Legacy Society had received six planned gifts (dating back a number of years). In 2016, we grew dramatically to a total of 26 members. In 2017, the Foundation's growth continued and we are currently at a total of 40 members. We look forward to continuing this strong momentum in the coming years through intentional planned giving education and invitations.



## St. John's Episcopal Church Foundation Board



Raymond Bye CHAIR



Anne Rowe
TREASURER



Nan O'Kelley
SECRETARY



The Rev. Dave Killeen
RECTOR



Susan Cassedy



Lina Knox



George Gwynn



Sarah Ball Miller



Bill Moor



**Charley Redding** 



Paul Sawyer
SENIOR WARDEN

St. John's Episcopal Church Welcomes You



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